



18 June 2014

Re: Commercialization and distribution of INTERCEPT Blood System™ Products

Dear Valued Customer,

The purpose of this letter is to communicate that CERUS and GRIFOLS have agreed on a change in the commercialization and distribution of CERUS' INTERCEPT Blood System Products.

As of today, CERUS will assume progressively all sales and technical service activities related to CERUS' INTERCEPT Blood System for platelets and plasma in Spain, Portugal and Italy.

Consequently, GRIFOLS will continue with the supply of products related to ongoing purchasing contracts with existing clients in such countries until 30 September 2014, while all new purchasing contracts will be handled directly through CERUS Europe BV.

However, in order to ensure that there is no interruption in the supply of INTERCEPT Blood System products to existing customers, CERUS and GRIFOLS are partnering over the next several months to make sure that all purchasing contracts that are in place today are honored in accordance with their terms until those contracts can be transferred to, and serviced by, CERUS. Effective 1 October 2014, all supply and service obligations will be handled exclusively by CERUS.

CERUS currently successfully serves many countries directly through a focused sales, deployment and technical service team.

Our goal is to minimize or eliminate any inconvenience during this transition period. We thank you for your trust, understanding and support and please don't hesitate to contact either of us if you have further inquiries.

Sincerely,

**Mr. Caspar J Hogeboom**

President, Cerus Europe and EEMEA  
CERUS Europe B.V.

**Mr. Miquel Pascual**

Corporate VP President  
Sales & Commercial Operations  
GRIFOLS INTERNATIONAL, S.A.

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